

# Fletchers Real Estate | Expressions of Interest | Sales Consultants

JOB DETAILS	
Role	Sales Consultants
Location/Office	Balwyn North, Blackburn, Canterbury, Croydon, Glen Iris, Glen Waverley, Manningham, Maroondah, Mooroolbark, Warrandyte
Salary range	
Manager/Director	Bradley Brown
Advertisement Opens	Monday 6 <sup>th</sup> January
Advertisement Closes	Ongoing

## JOB POSTING

Are you an experienced Real Estate Agent wanting to take your career to the next level? As one of Melbourne's leading real estate firms, Fletchers is seeking talented Sales Consultants to join our team.

The ideal candidates will be highly motivated, have an abundance of energy and demonstrate a positive and approachable professional style. You must possess strong communication and organisational skills and will have a passion for real estate with a long-term view of becoming one of Fletchers most successful agents.

The chosen candidates will be provided extensive training alongside a personal development program designed for your success. If you are an experienced Real Estate Sales Agent looking to further your career within the Eastern Suburbs of Melbourne area, apply today.

At Fletchers, our sales agents work within an integrated network of offices across the South Eastern suburbs. We are committed to building a team that is cohesive, collaborative and fun. Our culture isn't just spoken about, it's proven. Fletchers has great brand awareness in our marketplace and a significantly sized Property Management Portfolio where ALL sales leads are distributed amongst the team with accuracy.

Some of the many great reasons to make Fletchers your professional home:

- With outstanding administration support, training, mentoring, a well-established and strong local brand you'll be well placed to excel your career.
- Our leadership team is highly skilled, professional and there to help you design the future you deserve.
- Attractive marketing start-up packages are available for successful applicant/s wishing to rebrand & minimise a loss of momentum.
- Retainer, Salaried or Commission only arrangements are available for you to discuss what suits your needs.

Your day will include variety of tasks that include:

- Attend listing presentations
- Appraise new properties
- Run open inspections and auctions
- CRM database management
- Liaise with the vendors
- Prospecting for new business
- Manage the buyer process and nurture buyer relationships
- Understand and negotiate contracts

Before you can be successful in the role, you must have these minimum requirements:

- Proven Real Estate sales experience
- Hold a current Agents Representative Certificate
- Current drivers' licence and reliable car

*Established in 1919, Fletchers Real Estate knows what it takes to succeed! We have a long and very successful track record for training, mentorship and excellence within the Real Estate Industry. View our multi-award-winning website for more exciting details: **[fletchers.net.au](http://fletchers.net.au)**.*

Apply now:

Interested in pursuing the next stage of your career then please forward your cover letter and resume by clicking the APPLY button.

**All applications will remain confidential.**